

Biofuelsmarkets

From the Fields to the Forecourts

16 & 17 February 2006, Renaissance Hotel, Brussels

Learn from 25+ Leading Experts who will Share their Experiences, including:

- Michel Girard, Director of Agriculture, **Total Biofuels**, France
- Joaquín Ancín, Director General, **EHN**, Spain
- Kimmo Rahkamo, Executive Vice President, Components, **Neste Oil Corporation**, Finland
- David Rikeard, Fuels Development & Policy Planning Advisor, **ExxonMobil Petroleum**
- Camilla Dowling, Environment Manager, **OK Q8**, Sweden
- Dickon Possnet, Development Director, **Argent Energy**, UK
- Gene Gebolys, President & Founder, **World Energy Alternatives**, USA
- Kenneth Werling, Managing Director, **Agroetanol**, Sweden
- Martin Weissmann, Business Development Biofuels, **Royal Nedalco**, The Netherlands
- Christophe Bourillon, VP, European Affairs, **logen**, Canada
- Donna Clarke, Business Development, **Greenergy**, UK
- Ian Waller, Technical Services Manager, **Petroplus**, UK
- Luiz Carlos Corrêa Carvalho, Chamber of Sugar and Ethanol, **Ministry of Agriculture**, Brazil
- Laurent Devín, Senior VP, Petrochemicals Project Finance, **BNP Paribas**, France

Plus representatives from: Abengoa, European Commission, Frost & Sullivan, Hunton & Williams, Svensk Biogas, European Investment Bank, UFOP, European Biodiesel Board, German Biofuels Industry Association, European Biomass Industry Association, Austrian Biodiesel Institute, IFQC,

Plus One Day Workshop: 15 February 2006

Planning and Financing Biofuels Projects

An interactive guide to developing biofuels projects, covering:
risk, policy, investment models, financial structures and challenges in
the development process

www.biofuelsmarkets.com

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EBB
European Biodiesel Board

e**bio**
European Bioethanol Fuel Association



EFOA
The European
Fuel Oxygenates
Association

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Biofuels Markets Agenda

16th February 2006

- 08.30 Registration & Welcome Coffee
- 09.00 Chairman's Opening Remarks
Richard Jones, Technical Director Biofuels,
IFQC, UK

Market Outlook for Biofuels

- 09.15 **Case Study: Opportunities in Biofuels**
Speaker:
Michel Girard, Director of Agriculture, **Total Biofuels**
- 09.35 **Market Development of Alternative Fuels**
Speaker:
David J Rickeard, Fuels Development & Policy
Planning Advisor **ExxonMobil Petroleum**
- 09.55 **An Overview of the European Biofuels Markets**
Speaker:
Robert Outram, Research Analyst, **Frost & Sullivan**, UK
- 10.15 **Panel Discussion: Obstacles to Developing an Economically Efficient Biofuels Industry**
 - Why do we need biofuels?
 - What challenges need to be overcome in fuel development?
 - How can efficient distribution channels be developed?
 - What are the main challenges and concerns for vehicle manufacturers?
- 10.30 Networking Coffee Break

Global Market Leaders Update

- 11.10 **Experiences from Brazil**
 - How did the Brazilian biofuels market develop?
 - What were the barriers to adoption?
 - New opportunities and future growthSpeaker:
Luiz Carlos Corrêa Carvalho, Brazilian Sectorial Chamber of Sugar and Ethanol, **Ministry of Agriculture**, Brazil
- 11.30 **The German Biodiesel Market: Recent Developments**
Speaker:
Detlef Evers, Member of the Board, **German Biofuels Industry Association (VDB)**, Germany
- 11.50 **Experiences from USA**
Speaker:
Gene Gebolys, Founder & President, **World Energy Alternatives**, USA
- 12.10 Questions & Discussion
12.25 Networking Lunch Break

- 14.00 **Developing Common Industry Standards**
 - An overview of biofuel standardisation worldwide
 - Standardisation in Europe & EN14212Speaker:
Werner Körbitz, Austrian Biodiesel Institute, Austria

Financing Biofuels Projects

- 14.20 **Financing Biofuels Projects**
 - A commercial bank's view on the opportunities and pitfalls in financing biofuels projectsSpeaker:
Laurent Devin, Head of Petrochemicals Project Finance, **BNP Paribas**
- 14.40 **A Bank's View on Biofuels: Challenges & Opportunities**
 - Project financing issues on biofuels
 - Appraising risks from the supply and demand sideSpeaker:
Ioannis Kaltsas, Industry & Services Department, **European Investment Bank**
- 15.00 **Using the Capital Markets for Biofuels Companies**
 - Areas of concern regarding biofuels for capital markets
 - Fuel supply
 - Technology risk
 - Security of off-take arrangements for AIM listingSpeaker:
Martin Thomas, Partner, **Hunton & Williams**, UK
- 15.20 Questions & Discussion
15.35 Networking Coffee Break

Bringing Biofuels to the Mainstream

- 16.15 **Case Study: Bringing Biofuels to the Forecourts**
 - Challenges in integrating distribution and logisticsSpeaker:
Camilla Dowling, Environmental Manager, **OK Q8**, Sweden
- 16.35 **Case Study: Developing the Supply Chain**
Speaker:
Ian Waller, Technical Manager, **Petroplus**, UK
- 16.55 **Case Study: EHN, Spain**
 - First 100% Biodiesel Petrol Station in SpainSpeaker:
Joaquín Ancín, Director General, **EHN**, Spain
- 17.15 Questions & Discussion
17.30 Close of Day One

Biofuels Markets Agenda

17th February 2006

08.45 Welcome Coffee

09.00 Chairman's Opening Remarks

BioDiesel Case Studies

09.10 **Case Study: Neste Oil**

- Biofuels in an oil company strategy
- Biofuel quality challenges
- Producing next generation biofuels

Speaker:

Kimmo Rahkamo, Executive Vice President, Components, **Neste Oil**, Finland

09.30 **Case Study: Greenergy Group**

- Commercial opportunities from Biofuels

Speaker:

Donna Clarke, Business Development Manager, **Greenergy Group**, UK

09.50 **Case Study: Argent Energy**

Speaker:

Dickon Posnett, Development Director, **Argent Energy**, UK

10.10 **New Developments in Biodiesel Production**

Speaker:

To be announced

10.30 Questions & Discussion

10.40 Networking Coffee Break

BioEthanol Case Studies

11.20 **Bio-ethers: An Aid to EU Bio-ethanol Development**

Speaker:

Walter Mirabella, Chairman, Biofuels Team, **European Fuel Oxygenates Association**

11.40 **Successful Introduction of Bio-Ethanol in Sweden**

Speaker:

Kenneth Werling, Managing Director, **Agroetanol**, Sweden

12.00 **Case Study: Ethanol Production in Spain**

Speaker:

Carmen Millan, **Abengoa**, Spain

12.20 **Viable Bioethanol Production by Dedicated Crops**

- Integrated processing
- Innovation

Speaker:

Giuliano Grassi, Senior Expert, **European Biomass Industry Association**, Belgium

12.40 Questions & Discussion

12.50 Networking Lunch Break

BioGas Case Studies

14.20 **Renewable Methane Gas Fuels**

- Current status
- State-of-the art technologies and production costs
- Supply potential

Speaker:

Peter Boisen, Chairman, **European Natural Gas Vehicles Association**, Sweden

14.40 **Case Study: BioMethane Fuels**

Speaker:

Peter Unden, Marketing Director, **Svensk Biogas**, Sweden

15.00 Questions & Discussion

15.10 Networking Coffee Break

Next Generation Biofuels

15.50 **Advanced Biofuels - Creating a European Industry**

- Update on logen's cellulose ethanol technology
- The roles of governments/EC and Industry
- Policy drivers: Differentiation and Integration
- Learning from past and current successes

Speaker:

Christophe Bourillon, VP, European Affairs, **logen**

16.10 **White Biotechnology in Biofuels**

Speaker:

To be announced

16.30 **European Technology Platform on Biofuels**

- The concept of the technology platform
- Advisory council and its work
- Vision 2030 report
- Biofuel research in the Seventh Framework Programme

Speakers:

Jeroen Schuppers, Scientific Officer, EC-DG RTD, **European Commission**
Wiktór Raldow, Head of Unit, EC-DG RTD, **European Commission**

16.50 **Case Study: Nedalco's Cellulose Technology**

- Transition bio-ethanol productions from glucose to cellulose
- Tackling the pentose fermentation hurdle
- Commercial prospects

Speaker:

Martin Weissmann, Business Development Biofuels, **Royal Nedalco**, The Netherlands

17.10 Questions & Discussion

17.20 Close of Conference

Business Development Opportunities

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Whilst the conference draws decision makers to hear the latest cutting edge information on Biofuels, it's the exhibition floor where they look to do business.

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Biofuels Markets Americas

27-28 March 2006, Rio de Janeiro, Brazil

Biofuels Markets Americas is an integral part of the Biofuels Markets Global events series. This new event will provide attendees with a comprehensive update on the biofuels industry across the Americas.

Attendees will learn from experts on the process, methodologies, regulation and financing requirements for successful implementation of biofuels projects.

Issues to be Addressed

- Market Strategies for Biofuels
- Regulation & Policy: Creating Competitive Biofuel Markets
- Project Financing for Biofuels
- Producing New & Alternative Fuels
- Biodiesel Case Studies
- Bioethanol Case Studies
- Exploring the Latest Technological Developments

Expert Speakers Include

- **Tammy Klein**, Director, Global Biofuels & Americas, **International Fuel Quality Center**, USA
- **Raffaello Garofalo**, Secretary General, European Biodiesel Board
- **Maria Antonieta Andrade de Souza**, Superintendente, **ANP**, Brazil
- **M. Yolanda Pereira**, **Berkemeyer**, Paraguay
- **Fernando Reinach**, Director, **Votorantim Novos Negocios**, Brazil
- **John Cole**, Partner, **Simmons & Simmons**, China

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carbon markets americas

29 – 30 March 2006, Rio de Janeiro, Brazil

Biofuels Markets Asia

5-6 June 2006, Bangkok, Thailand

Expert Speakers Include

- **Datuk Peter Chin Fah Kui**, Minister, **Plantation Industries and Commodities**, Malaysia
- **Karl-Heinz Heckhausen**, President, **DaimlerChrysler**, Thailand
- **Dr Len Humphreys**, CEO, **The Australian Biodiesel Group**, Australia
- **Dr. B.M. Bansal**, Director (R & D), **Indian Oil Corporation**, India
- **Sillas Oliva Filho**, Ethanol and Oxygenates Manger, Downstream - Marketing & Commercialization, **PETROBRAS**, Brazil
- **Andrew Owens**, Chief Executive, **Greenergy**, UK
- **Dr. Weerawat Chantanakome**, Executive Director, **ASEAN Energy Centre**
- **Jose Maria T. Zabaleta**, The Executive Director, **Philippine Sugar Millers Association** (a member of the **Philippine Fuel Ethanol Alliance**), Philippines
- **KC Chakrabarty**, Chairman and Managing Director, **Indian Bank**, India
- **Toshiro Nishizawa**, Deputy Director General, International Finance Department, **Japan Bank for International Cooperation**, Japan
- **Boris E. Utria**, Senior Economist / Co-Chair Energy & Poverty Thematic Group, Energy Unit - Africa Region, **The World Bank**
- **Dr. R. Mandal**, Advisor, **Planning Commission**, **Government of India**
- **Sarju Singh**, Managing Director, **D1 Oils India (Private) Limited**
- **John Cole**, Partner, **Simmons & Simmons**, China
- **Adam Newgreen**, Senior Associate, **Mallesons Stephen Jaques**, Hong Kong
- **Li Shizhong**, The Biomass Engineering Centre, **China Agricultural University**, China

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Biofuels Markets

16-17 February 2006,
Renaissance Hotel, Brussels

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<input type="checkbox"/> Workshop only	15 February	€ 499	€ 104.79	<input type="checkbox"/> € 603.79	

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Venue & accommodation

Venue: Renaissance Brussels Hotel
Rue du Parnasse 19, Brussels, 1050 Belgium
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Reduced Rate Hotel accommodation: is available until Jan 6th 2006:
Single €149 / Double at €172, incl. breakfast and tax. A hotel booking form will be sent to registered attendees with booking confirmation.